

Industrial Steam Boilers

Firetube and industrial steam boiler packages for plant and process duty • Supported through AHS

STEAM PLANT

Industrial / commercial steam boilers for reliable plant and process loads.

PEER CLASS

Competes with Cleaver-Brooks on many named Southwest boiler-room specs.

AHS BOILER DESK

Crosses, burner packages (Weishaupt), and steam accessories from one team.

What to keep straight — first-pass orientation (confirm steam load, fuel, and emissions)

- Boiler swaps are never drop-in — steaming rate, fuel, emissions, footprint, and controls must align.
- Cleaver-Brooks is the most common named peer Victory faces in AHS territory.
- This leave-behind is AHS orientation — not a Victory or Cleaver-Brooks published model table.

Victory vs Cleaver-Brooks — where each one wins

	Victory Energy	Cleaver-Brooks (typical)
Focus	Industrial steam boiler packages	Broad CB firetube / commercial line
Specs	Often approved-equal path	Frequently named on engineer specs
Best fit	Industrial steam when AHS can package	Hard-named CB or installed base

BID RULE OF THUMB

- Push Victory when steam load, fuel, and footprint fit and the engineer will review an alternate.
- Do not force against CB-only language or existing CB controls without a clear alternate path.



First-pass crossover — confirm steam output, fuel, NOx, and footprint

Always size from the actual steam load and feedwater conditions — not brand habit.

Duty	Victory offer	CB closest class	Talk track
Plant steam	Victory firetube / industrial	CB firetube plant class	Load + fuel
Process steam	Victory process package	CB process package	Emissions
Replacement	Match output & footprint	Existing CB unit	Controls path
Burner package	Often Weishaupt via AHS	CB burner package	Turndown

Spec language that kills a swap

- CB-only or no-alternate language.
- Footprint / breeching that only fits CB.
- Existing CB controls locked.

How we help you win the job

- Steam load review with AHS.
- Weishaupt burner pairing.
- Traps, PRVs, condensate via Watson / Skidmore.
- Bid-ready alternate package.

NEXT STEP

Send steam load, fuel, NOx basis, and whether CB is named.

AHS returns Victory selection and CB cross notes.

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