

Pre-Insulated & Specialty Piping

Underground and above-ground distribution piping systems • Project support through AHS

PRE-INSULATED

Factory insulated and specialty piping for district and campus distribution.

PEER CLASS

Competes with Thermacor and Perma-Pipe on many underground specs.

PROJECT HELP

AHS coordinates takeoffs and submittals with mechanical contractors.

What to keep straight — first-pass orientation

- Carrier pipe, insulation, jacket, and containment must match the design — brand alone is not a cross.
- Thermacor and Perma-Pipe are the usual named peers for Rovanco.
- AHS orientation leave-behind — confirm with Rovanco project engineering.

Rovanco vs Thermacor / Perma-Pipe — where each one wins

	Rovanco	Thermacor / Perma-Pipe
Product	Pre-insulated / specialty piping	Thermacor & Perma-Pipe systems
Best fit	When alternate is open + Rovanco fits	Named Thermacor/Perma-Pipe specs

BID RULE OF THUMB

- Push Rovanco when the system type matches and alternate language exists.
- Do not force against hard-named Thermacor/Perma-Pipe without engineer approval.



First-pass crossover — confirm carrier, insulation, jacket, and burial details

Underground systems are engineered packages — not commodity pipe.

Duty	Rovanco offer	Peer closest	Talk track
CHW / HHW buried	Rovanco pre-insulated	Thermacor / Perma-Pipe	Jacket type
Steam / condensate	Specialty high-temp system	Peer steam system	Temp class
Containment	Containment piping options	Peer containment	Leak detect
Above-grade	Specialty distribution	Peer above-grade	Supports

Spec language that kills a swap

- Named Thermacor/Perma-Pipe only.
- Wrong insulation/jacket class.
- Steam temp beyond system rating.

How we help you win the job

- Project takeoff coordination.
- Submittal packages.
- Site references (e.g. campus work).
- Local AHS follow-up.

NEXT STEP

Send plan/profile, media, and whether Thermacor/Perma-Pipe is named.
AHS returns Rovanco selection and peer cross notes.
Air & Hydronic Specialties • (702) 902-2911